

Superior Widget Company

About Superior Widget:

Superior Widget Company has been manufacturing and supplying high quality precision manufactured widgets to the wholesale and retail markets for over 50 years. Throughout this period, we have prided ourselves on the quality of our product and knowledge and helpfulness of our staff.

Company Principal:

Walter Widget, Jr., Company Owner and CEO, has over 45 years of direct experience at Superior Widget, beginning on the production floor and working in every department of the company from production to sales to management. Walter worked his way up through the ranks to be prepared to take over management of the Company upon the retirement of his father, Walter Widget, Sr. in 1997. During Walter's tenure as CEO, Superior Widget received ISO 9000 certification and implemented Lean Manufacturing Principals. Walter is past President of the Widget Manufacturer's Association of America (WMAA).

Key Employees:

General Manager, **Ruby Widget, PE**;
Manager of Quality/Organizational Excellence Certification - CMQ/OE
Sales Manager, **Fred Widget**, B.S. in Business Administration
Office Manager, **Sally Widget**, Certificate in Project Management

3 Certified Manufacturing Technologists (CMfgT)
14 Certified Manufacturing Engineers (CMfgE)
ISO 9000 Certified

Past Performance:

Superior Widgets supplied 340 Widgets in various sizes and styles to the City of Portland during the City's mechanical upgrade in 2007

Superior Widgets designed, manufactured, calibrated and delivered 55 dozen custom Widgets to XYZ Company of Montpelier, VT in less than 45 calendar days (2007)

Superior Widgets provides stand-by Widget Support and Maintenance services to the U.S. Coast Guard, Southwest Harbor, ME (1998 – present)

Clients:

- Town of Dedham, ME
- Portland School District, SAD 555, MSAD 543
- Bangor Tool Company, Bangor ME
- Department of Homeland Security, U.S. Coast Guard
- Maine Emergency Management Agency (MEMA)
- XYZ Company, Montpelier, VT
- American Multi-Manufacturing Company, Woburn MA
- The Overland Company, Berlin, NH

Quality Widget Manufacturing:

- All Standard Sizes/Materials/Colors
- Customize to your Specifications
- Widget Design and Testing Service
- Only NE supplier of "Elite Series WW555" Widgets
- Widget Repair & Maintenance at your location or ours
- Widget Wizard 2000-W at Bangor, ME production facility
- Widget Wizard 2006-W at Lewiston, ME production facility

Company Information:

- DUNS Number: 55555555
- CAGE Code: 5AAA5
- Corporation, ME, 1964
- ISO 9000 Certified, 2008
- WMAA Northeast Regional Widget Manufacturer of the Year: 1978, 1983, 1987, 1993 & 2001; National Widget Manufacturer of the Year: 2001
- Accept all Major Credit Cards & federal Government Purchase Cards
- SBA HUBZone Certified Small Business
- Veteran Owned Small Business

Contact Information:

Main Office:

Superior Widget Company

123 Widget Way
Bangor, ME 04401
Phone 800-555-5555
Fax 207-555-5555
Email sales@superiorwidget.com
Website: www.superiorwidget.com

Branch Locations:

Superior Widget, Portland

111 Widget Way
Portland, ME 04101
Phone 800-555-4444

Superior Widget, Lewiston

456 Widget Way
Lewiston, ME 04240
Phone 800-555-3333

NAICS Codes:

- 555555 Widget Manufacturing
- 555551 Widget Wholesale Merchants
- 555552 Widget Retail Merchants
- 555553 Widget Repair and Service

Trading Partners:

Superior Widget is the exclusive supplier of Widgets to the American Multi Manufacturing Company of Woburn, MA

Superior Widget is part of the Northeast Regional Widget Manufacturers Supply Network, serving New England and the Mid-Atlantic Region

**The Superior Choice for All
Your Widget Needs!**

CAPABILITY STATEMENT

BCI

Consulting • Technology • Managed Services

Business Consulting Inc. (BCI) provides strategic consulting, technology services and managed services to commercial, not for profit and government organizations. Our Consulting can mobilize the right people, skills and technologies to help organizations improve their performance.

As a Minority Owned Small Business with SBA 8(a) & HUBZone certification, BCI is committed to excellence and creating innovative and flexible solutions for our State and Federal clients.

What sets BCI apart from the competition?

- Our People
- Performance-Based Processes
- Integrated Solutions Teams
- Client Relationship Management
- Strategic Mix of Technology and Business

CORE CAPABILITIES

Our technology experts and business professionals analyze research, design and implement solutions in the areas of:

- Consulting
- Technology
- Managed Services

Consulting

Our Consulting Services focus on integrated solutions designed to enhance the performance of your business. By incorporating industry best practices into your business processes and management strategies, we can help you stay ahead of the competition and better serve your customers. Our services include;

- Business Strategy & Planning Support
- Change Management & Facilitation Support
- CMMI Process Development and Assessment Services
- Program & Project Management Support (PMI)
- Security Assessment
- Financial / Statistical Analysis
- Training

Technology

Our Technology Services focus on developing robust, secure and stable technology solutions for your business. By incorporating common sense solutions into seemingly daunting deliverables, we can ensure at the start of the project that we will safely deliver the product to completion. Our services include;

- Application & Web, Design & Development
- Commercial Off the Shelf (COTS) Integration
- Data Cleansing & Conversion
- Database Design, Development, & Maintenance
- Security & Information Assurance Service Oriented Architecture Solutions
- Verification & Validation Service

Managed Services

Many companies these days choose to focus on their core strengths and outsource certain business processes. If you choose to go that route, BCI can help you in the following areas;

- Business Process Outsourcing
- Application Outsourcing
- Resource Management
- Help Desk Services
- Infrastructure Outsourcing

Federal Certifications

- SBA -8(a)
- SBA -HUBZone
- SBA -SDB

Contract Vehicles

- GSA IT Sched-70 GS-35F-1234
- District of Columbia MOBIS Supply Schedule--(DCSS)
- State of Maryland--(CATS II)

State Certifications

District of Columbia

- WMATA--(DBE)
- District of Columbia--(CBE)

Maryland

- MDOT - (MBE / DBE)
- Small Business Reserve (SBR)

Virginia

- MWAA--DBE & LDBE
- VA--SWaM

Local Government

- Prince George's County, MD--(MBE)
- Howard County, MD--(MBE)

Quasi Government

- Washington Suburban Sanitary Commission--(WSSC)

Non-Government

- NMSDC - The Minority Supplier Development Council-- MD/DC MSDC (MBE)
- US Pan Asian American Chamber of Commerce (USPAACC - MBE)

SAMPLE

UNIT 12

BCI

CAPABILITY STATEMENT

Consulting • Technology • Managed Services

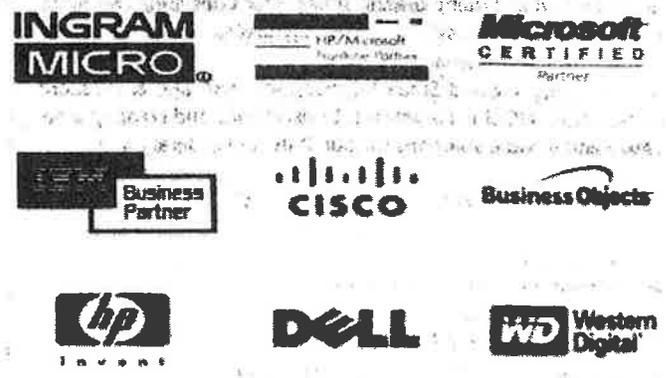
SAMPLE -- MAJOR CLIENTS

Commercial	Government
◆ Accenture	◆ Department of Consumer & Regulatory Affairs, DC
◆ PricewaterhouseCoopers ◆ Choice Hotels International	◆ Department of Employment Services, DC (DOES)
◆ BearingPoint	◆ Baltimore Gas & Electric
◆ AstraZeneca	◆ Virginia Power
◆ Midwest Consulting ◆ iRise	◆ Maryland Department of Transportation (MDOT)
◆ International Air Transportation Authority (IATA)	◆ Office of Chief Technology Officer, DC (OCTO) ◆ WMATA
◆ V-Empower ◆ Optimal Solutions & Technology	◆ Office of Chief Financial Officer, DC (OCFO) ◆ DC Public Schools (DCPS)

NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS)

- 519130 - Internet Publishing and Broadcasting and Web Search Portals
- 541320 - Landscape Architectural Services
- 541330 - Engineering Services
- 541430 - Graphic Design Services
- 541511 - Custom Computer Programming Services
- 541512 - Computer Systems Design Services
- 541513 - Computer Facilities Management Services
- 541519 - Other Computer Related Services
- 541611 - Administrative Management and General Management Consulting Services
- 541612 - Human Resources Consulting Services
- 541618 - Other Management Consulting Services
- 561311 - Employment Placement Agencies
- 561312 - Executive Search Services

SAMPLE - Partners / Authorized Reseller



- ◆ Top Secret SCI SSBI cleared staff
- ◆ Certified SAP software staff
- ◆ Certified Expert Level ITIL V3 staff
- ◆ Certified ISO 20000 and 9001 firm

GENERAL INFORMATION

Registered Company Name: **Business Consulting, Inc**
 DBA: **BCI**
 Year incorporated:
 State of Incorporation: **Delaware**
 Corporation Type: **Subchapter S**
 D-U-N-S Number: **123456789**
 CAGE Code:

CONTACT INFORMATION

Voice: (202) **555-1234**
 Fax: (202) **555-4321**
 Email: **info@BCI.com**
 Web: **www.BCI.com**



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